

SOLUTION OVERVIEW · FORMARINAS

Management platform for marinas and leisure ports

Berths, stays and vessels managed together, with the occupancy of each pontoon on a dashboard and your marina's brand.

SOLUTION

ForMarinas

Marinas, boating and ports

AIOBI

Funchal · Autonomous Region of Madeira · Portugal

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Do any of these problems sound familiar?

Occupancy tracked by hand

Berth occupancy is kept on a board or in a spreadsheet.
Finding out what is free means checking on the pontoon.

Certificates and contracts that expire

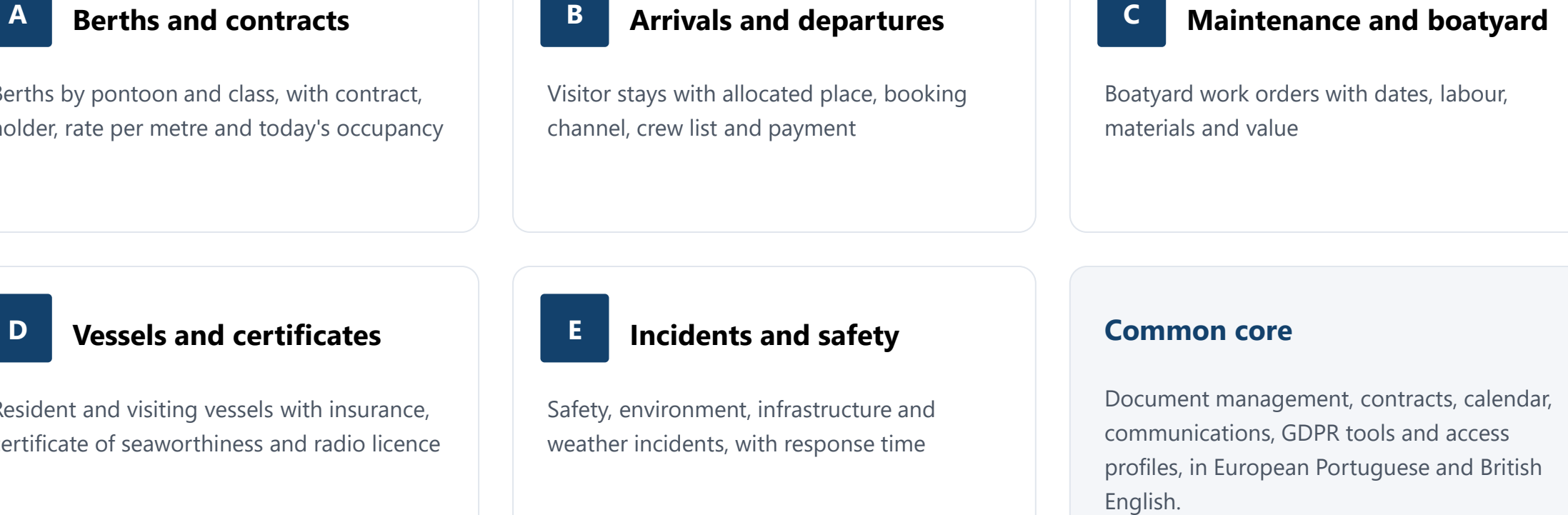
Insurance policies, certificates and berthing contracts expire without warning.

Records in different places

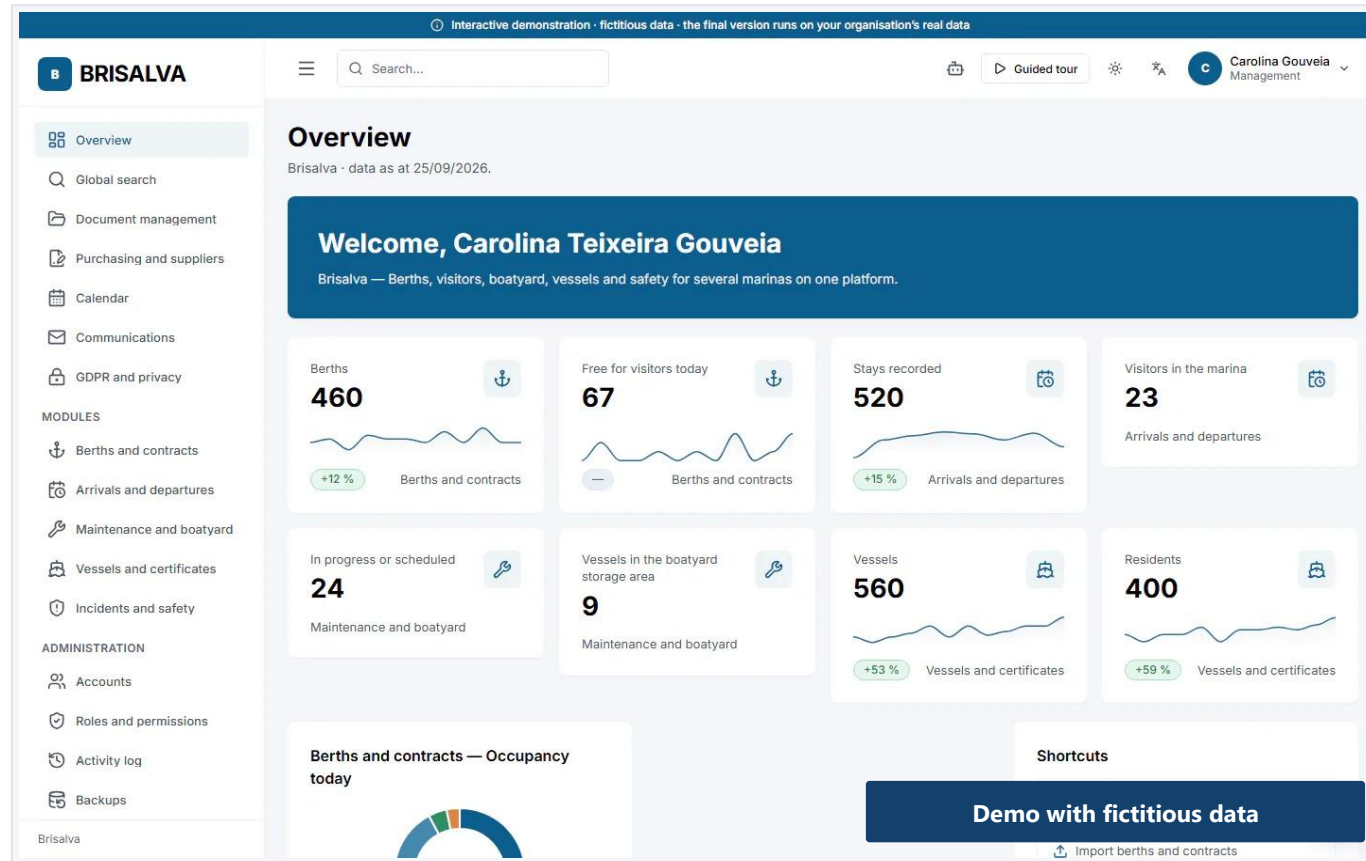
Maintenance, boatyard work and incidents are kept in separate notebooks and emails.

Five marina modules and a common core

Modules for the day-to-day running of a marina, from a vessel's arrival to pontoon maintenance.



Both marinas on one dashboard



Indicators for berths, visitors, the boatyard and incidents, recalculated on the current data as soon as you sign in.

Berths free for visitors, in one filter

Berths of absent holders that can be released today, with filters by marina, pontoon and class.

- Berths free today, in one click
- Search, sorting and a choice of columns
- Export to CSV, Excel and PDF

The screenshot shows the BRISALVA web application interface for managing berths and contracts. The left sidebar contains navigation links for Overview, Global search, Document management, Purchasing and suppliers, Calendar, Communications, GDPR and privacy, and a Modules section with Berths and contracts (selected), Arrivals and departures, Maintenance and boatyard, Vessels and certificates, and Incidents and safety. The Administration section includes Accounts, Roles and permissions, Activity log, and Backups. The main content area is titled 'Berths and contracts' and includes a search bar, a 'New berth' button, and an 'Import' button. Below this is a section for 'Artificial intelligence in berths and contracts' with examples of simulated responses. The main data table shows 67 of 460 records. The filters section includes Pontoon, Berth class, Contract type, Marina, Payment status, and Occupancy today. The Occupancy today filter is set to 'Holder away - free for visitors' (67 records). A blue banner at the bottom right says 'Demo with fictitious data'.

BRISALVA

Overview / Berths and contracts

Berths and contracts

Berths in both marinas, with pontoon, class, contract, holder, rate per metre, payments and today's occupancy, plus a plan of each pontoon.

+ New berth Import Dashboard

Artificial intelligence in berths and contracts Hide examples

Examples of what artificial intelligence does with berths and contracts.
Simulated responses: this demonstration makes no calls to AI services.

Which berths can be offered to visitors this week? Summarise the overdue payments Prepare the renewal of annual contracts

67 of 460 records Save view Filters Columns Export

Filters (1)

Pontoon	Berth class	Contract type	Occupancy today
Nascente - Pontoon A 8 (76)	Class I (up to 8 m) 12 (66)	Annual 36 (240)	Holder away - free for visitors 67
Nascente - Pontoon B 7 (64)	Class II (8 to 10 m) 11 (105)	Monthly 7 (55)	Holder away - taken by a visitor 21
Nascente - Pontoon C 11 (69)	Class III (10 to 12 m) 20 (123)	Multi-year (3 years) 6 (55)	Vessel in the boatyard 15
Nascente - Pontoon D 8 (40)	Class IV (12 to 15 m) 15 (111)	Seasonal (April to October) 18 (110)	Vessel on the berth 357
Nascente - Pontoon E 7 (32)	Class V (15 to 20 m) 6 (45)		
Nascente - Pontoon F 2 (21)	Class VI (over 20 m) 3 (10)		

Marina 43 (302) **Payment status** 5 (59)

Overdue (up to 60 days)

Demo with fictitious data

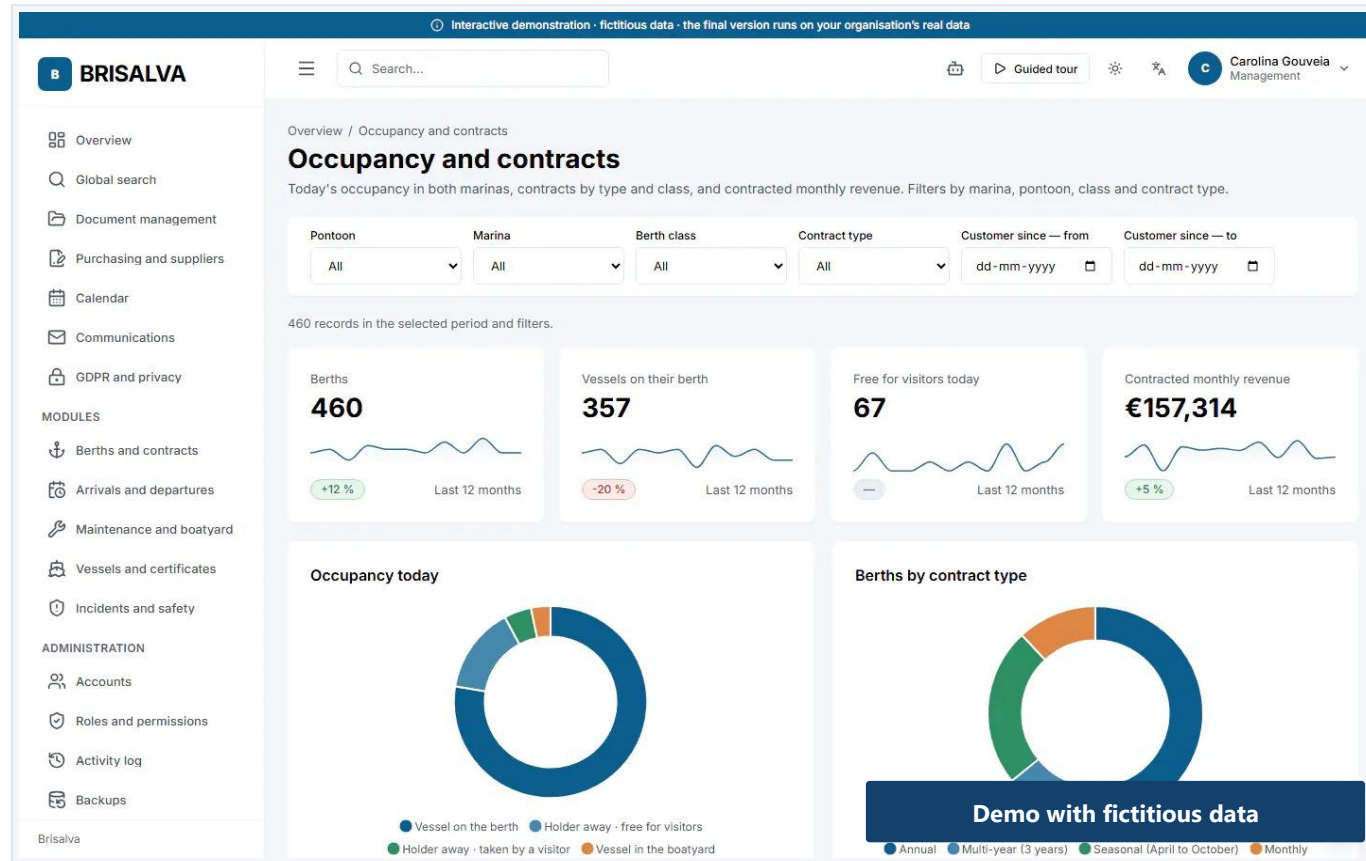
The pontoon plan, with today's occupancy

Every berth on the pontoon with today's occupancy; the berth's contract, rate per metre and monthly fee alongside.

- Occupancy of each berth in view
- The berth's contract and rate
- Related documents and records

The screenshot displays the BRISALVA software interface. On the left is a sidebar menu with sections: Overview, Global search, Document management, Purchasing and suppliers, Calendar, Communications, GDPR and privacy, MODULES (Berths and contracts, Arrivals and departures, Maintenance and boatyard, Vessels and certificates, Incidents and safety), and ADMINISTRATION (Accounts, Roles and permissions, Activity log, Backups). The main content area shows 'Berths and contracts / PA-001' with a search bar and user profile 'Carolina Gouveia Management'. Below this is a 'Pontoon plan - Nascente - Pontoon A' section with a summary: 'On berth 59 | Free for visitors 8 | Visitor on berth 5 | In the boatyard 4'. A grid of 28 berth cards follows, each showing a berth number (e.g., PA-001, PA-002), its status (e.g., 'In the boatyard', 'Visitor on berth'), and dimensions. A blue banner at the bottom right reads 'Demo with fictitious data'.

Occupancy and contracts on a dashboard



Today's occupancy, contracts by type and class and contracted monthly revenue across both marinas.

AI in everyday work

AI helps to classify, extract data, summarise and send alerts within each module. The demo shows illustrative examples.

Extract vessel data

Reads each vessel's documents and fills in its record.

Expiry alerts

Sends an alert before a certificate or a contract expires.

Summarise incidents

Summarises recorded incidents in a short report.

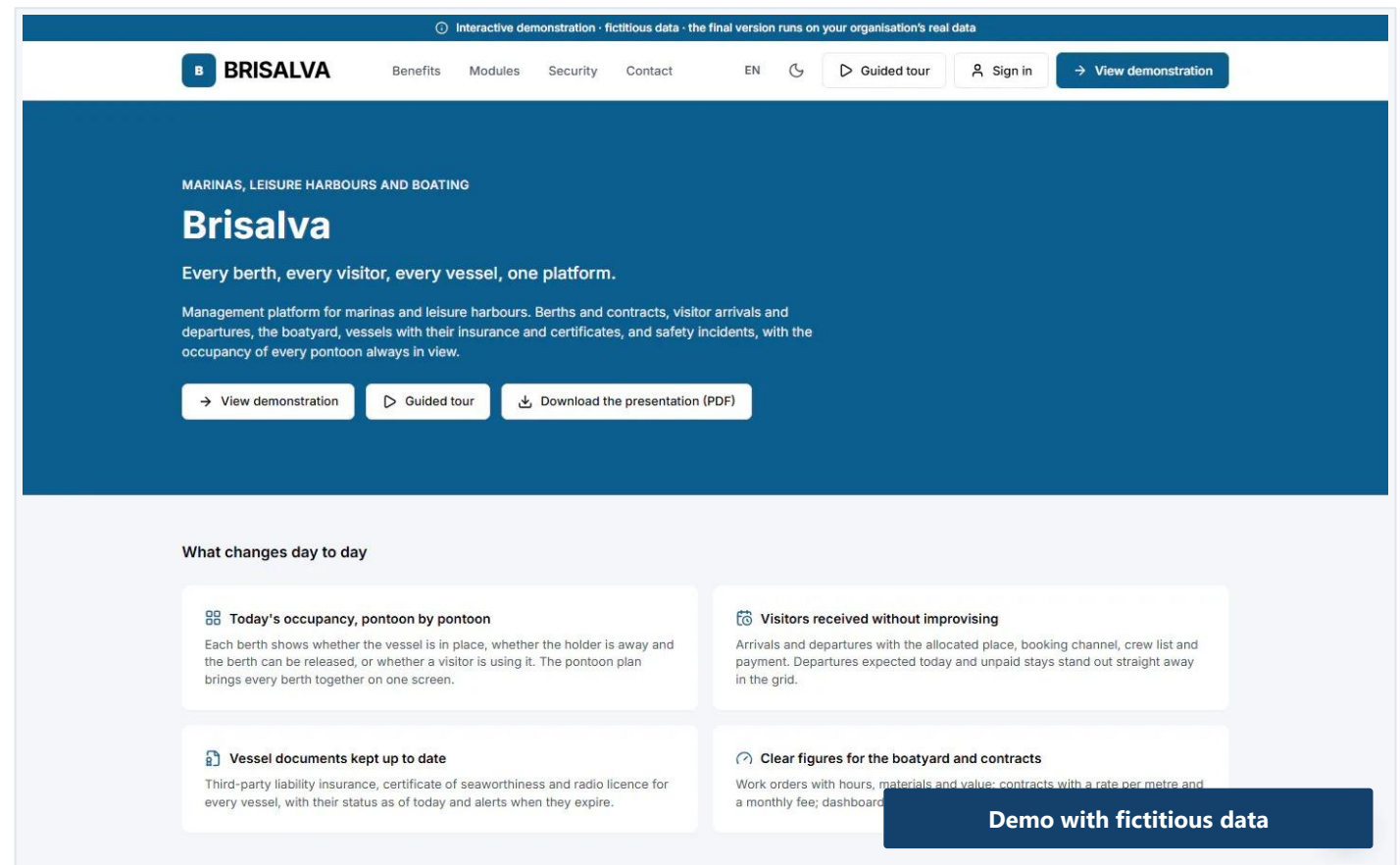
Classify stay requests

Organises stay requests by type and priority.

A public website under your marina's brand

The portal presents the marina and its services to boaters, under the same brand as the platform.

- Introduction, benefits and modules
- Contact details and access to the platform
- Available as an add-on, listed on the pricing page



How the project works

1

Explore and work out the price

Explore the modules and work out the price for the size of your marina, before any meeting.

2

We migrate and configure

We migrate your current records and configure the platform with the marina's name and logo.

3

Start working

Your team uses AI and dashboards on the platform from day one.

4

Your data stays yours

At the end of the plan, you receive your data in open formats, with a 90-day transition period.

Licence + plan, with published prices

The price depends on the tier, the number of internal users and the number of berths.

	ForMarinas Essential	ForMarinas Professional	ForMarinas Enterprise	ForMarinas Custom
Who it is for	One department or process	Several departments	The whole organisation, with integrations	Specific hosting, security or design requirements
Internal platform users	Up to 25	Up to 100	Up to 300	To be agreed
Berths	Up to 150	Up to 500	Up to 1,500	To be agreed
Industry modules	Base package	Full package	Full package + 2 custom modules	Custom
Data sources migrated	Up to 2	Up to 5	Up to 10	To be agreed
Dashboards	Package dashboards	+ 3 custom	+ 10 custom	To be agreed

Published prices

The amounts for each tier, the add-ons and the calculator are at

aiobi.pt/en/pricing

- Implementation and use licence + monthly or annual plan, which starts when the project is completed and includes a plan on the AIOBI Platform.
- In the private sector, the licence is paid in two parts: half on award and half on completion of the project, with terms of 24, 36 or 48 months. In the public sector, the payment terms are set in the contract.
- At the end of the plan, your organisation's data in open formats, with a 90-day transition period.



See the solution, work out the price and request a quote

1 Explore ForMarinas

aiobi.pt/en/solutions/marinas

2 Work out the price

aiobi.pt/en/pricing

3 Request a quote

aiobi.pt/en/quote

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